



**SATURDAYS FROM 9:00 TO 11 A.M.**  
May 30 through October 10  
(no market on Saturday, July 4)

**WEDNESDAYS FROM 3:30 TO 5:30 P.M.**  
July 1 through September 2

### Vendor Rules

- Out of respect for our customers, please do not sell items before the market begins. A bell or horn will sound to indicate the start of the market.
- Vendors may have up to 3 tables along the sidewalk, with additional tables on the grass, if needed.
- Food items must be displayed off the ground.
- All food vendors are asked to display a sign with the vendor's business name, address, city, state and zip code. This sign may be handwritten.
- All food items must comply with the State of Iowa rules and guidelines for farmers markets and baked goods. (See specific rules on the following pages.)
- Vendors are responsible for their own tables, chairs, tents/canopies, extension cords or other items. Limited access to electricity is available onsite.
- Vendors may not bring pets or animals to the market, drive or park on the grass or use tobacco, cigarettes or alcohol while selling at the market.
- Please clean up your area after the market ends.
- Vendors failing to comply with the market rules and state regulations will forfeit his/her privileges as a market vendor and will not be allowed to participate in future markets.

### Vendor Fees

Vendor fees may be paid in advance, or at the first market you attend. Please make checks payable to: **Kossuth County Farmers Market.**

- **Full Season Fee: \$75** This includes all 19 weeks of the Saturday market and the 10 weeks of Wednesday markets as a bonus.
- **Daily Rate: \$10 per market** Daily rate fees are paid each time a vendor attends the market and may be applied towards a full season fee if the vendor attends multiple times.

### Vendor Benefits

- Vendors receive an assigned spot for the market season. Please remain in that general area for the season. Small adjustments do occur, as not all vendors attend every week.
- Plastic bags are provided by the Iowa Farmers Market Association and Iowa Farm Bureau to vendors while supplies last.
- Vendor fees help pay for operational and promotional expenses, including Kossuth County Farmers Market coupons. These may be accepted by any market vendor. See the market manager for reimbursement.

## Iowa Farmers Market Rules

Rules for Iowa farmers markets are determined by the Iowa Department of Inspections and Appeals. To learn more, visit: <https://dial.iowa.gov/licenses/food-hotels/farmers-markets>. For questions about specific items, contact Kurt Rueber at email [kurt.rueber@dia.iowa.gov](mailto:kurt.rueber@dia.iowa.gov) or call 515-249-8352.

### Foods that may NOT be sold at a farmers market without an additional license:

- Meat
- Poultry
- Dairy products
- Unpackaged foods that must be temperature-controlled for safety
- Cooked or prepared foods
- Soft pies
- Custard-filled or cream-filled products
- Wild-harvested mushrooms as described in [Iowa Administrative Code 481 Section 31.1\(4\), Wild-harvested mushrooms](#).

### What items may be sold at farmers market?

|   |   |
|---|---|
| <p><b>Homegrown Food</b></p> <ul style="list-style-type: none"> <li>• Fresh, whole, uncut fruits and vegetables</li> <li>• Fresh wholesome shell eggs</li> <li>• Honey</li> </ul> <p><b>Farmers Market Nutrition Program</b><br/>Vendors selling Iowa grown, unprocessed fresh fruits and vegetables may be eligible to accept vouchers from the <b>Iowa Farmer's Market Nutrition Program</b>. This program is free but requires an application and training in the spring. Go to the Iowa Department of Agriculture and Land Stewardship (IDALS) website to learn more at <a href="http://www.iowaagriculture.gov/">http://www.iowaagriculture.gov/</a>. For questions contact John Krzton-Presson at 515-725-1179 or <a href="mailto:john.krzton-presson@iowaagriculture.gov">john.krzton-presson@iowaagriculture.gov</a>.</p> | <p><b>Homemade Food</b></p> <ul style="list-style-type: none"> <li>• Baked goods <b>that fit the definition of cottage foods</b> such as bread, cake, pastries, buns, rolls, cookies, biscuits or shelf stable pies may be sold. Dried noodles, candy and snack mixes are also accepted.</li> <li>• Packaged TCS foods (Temperature Controlled for Safety) that need to be kept hot or cold for safety that were produced, packaged, and labeled in a licensed facility, and sold as a packaged product</li> <li>• Foods that <b>do not have to be kept hot or cold</b>, which are prepared at the market are accepted, such as apples dipped in caramel, peanut butter, candy coated nuts, etc.</li> </ul> |
| <p><b>Handmade Crafts, Art and Flowers</b></p> <p>Acceptable items may include:</p> <ul style="list-style-type: none"> <li>• Fresh flowers</li> <li>• Dried flowers or herbs</li> <li>• Live plants</li> <li>• Homemade crafts, jewelry or art</li> </ul>   | <p><b>Home-Canned Foods</b></p> <p>Cottage Foods may include home-canned pickles, vegetables, or fruits if <b>ALL of the following</b> apply:</p> <ul style="list-style-type: none"> <li>• The product has a pH value of 4.60 or lower or a water activity (Aw) of .85 or lower</li> <li>• Each batch is measured by a pH meter or (Aw) meter</li> <li>• Each container is properly labeled, including the date the food was processed and canned</li> <li>• The producer provides documentation to the regulatory authority upon request.</li> </ul>   |

## What are Cottage Foods?

The Iowa Department of Inspections and Appeals offers more information about [Iowa's Cottage Food Laws](#) and the rules about [Cottage Foods and Farmers Markets](#) on its website.

Cottage foods are baked goods or home-canned items that are prepared in a private home and not subject to any licensing or inspections. Cottage foods must meet all of the following criteria:

- 1) The food is prepared in a private residence;
- 2) The food does not require temperature control to ensure safety;
- 3) The food is sold directly from the producer to the consumer; and
- 4) The food is properly labeled.



## Cottage Food labeling requirements

Cottage foods must have labels with this info:

- Name and address, phone or email of person who made the food.
- Common name of the food.
- Ingredients of the food item, in descending order of predominance.
- Must include: "This product was produced at a residential property that is exempt from state licensing and inspection."
- Common allergens that must be named are milk, wheat, eggs, fish, shellfish, tree nuts, peanuts, or soybeans.
- Home-processed canned goods must have the date on the label that tells when the food was processed and canned.

## Tax Permits

It is the responsibility of each vendor to know if they are required to collect and remit Iowa Sales Tax based on the product they sell. Questions about Iowa Sales Tax should be directed to:

<https://revenue.iowa.gov/taxes/file-my-taxes/business-taxes>.

## Selling by Weight

Are you selling any items by weight? The Iowa Department of Ag and Land Stewardship recommends a NTEP approved scale, and getting your scale licensed by the Iowa Weights and Measures Dept. There is a modest fee for this. To learn more contact Ivan Hankins at 515-725-1492 or [Ivan.hankins@iowaagriculture.gov](mailto:Ivan.hankins@iowaagriculture.gov).

# KOSSUTH COUNTY FARMERS MARKET MAP

The market is held on the Carnegie Lawn, on the corner of Dodge and Nebraska Street



Vendor Map

## Vendor Spots

If you have a preferred spot at the farmers market, please let the market manager know. Spots are assigned according to vendor attendance, overall flow of the market and, whenever possible, vendor preferences. Small adjustments do occur often, as not all market vendors participate in the full season. Flexibility and cooperation are valued at the Kossuth County Farmers Market – thank you for being part of our vendor community.

## 2026 KOSSUTH COUNTY FARMERS MARKET VENDOR APPLICATION

|                  |                |
|------------------|----------------|
| Name:            | Farm/Business: |
| Email:           | Phone:         |
| Mailing Address: | City, ST, Zip: |
|                  |                |

**What items do you plan to bring to the Kossuth County Farmers Market? Please check all that apply.**

- Fresh produce – vegetables, fruits, herbs
- Meat – Documentation of license must be included with application
- Baked goods
- Bedding plants
- Honey
- Maple Syrup
- Home-canned food items
- Crafts
- Flowers
- Other: \_\_\_\_\_

**When do you plan to attend the Kossuth County Farmers Market? Please check all that apply.**

Saturday market

Wednesday market

- May/June
- July
- August
- September
- October
- July
- August/September

**Are you, or will you be, certified to accept Farmers Market Nutrition Program vouchers?**

- Yes
- No

### WAIVER OF RESPONSIBILITY

The undersigned vendor at the Kossuth County Farmers Market will not now, or in the future, hold the Kossuth County Farmers Market responsible for any loss or damage to person or property that might occur during or as a result of the market. I have read the Kossuth County Farmers Market information for vendors and agree to abide by these rules. I understand that if I fail to comply with the rules, my vendor privileges may be terminated.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

*Bring your completed waiver and payment to the first market you attend, or mail anytime to:  
Joanne Roepke Bode, 2304 140th Avenue; Algona, IA 50511.  
Questions? Call 515-341-4864 or email [bodemoonlightgardens@gmail.com](mailto:bodemoonlightgardens@gmail.com).*